

Message Text

UNCLASSIFIED POSS DUPE

PAGE 01 LAHORE 01412 141529Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 124008 /42

O R 141245Z DEC 76
FM AMCONSUL LAHORE
TO USDOC WASHDC IMMEDIATE
INFO SECSTATE WASHDC 1093
AMEMBASSY ISLAMABAD

UNCLAS LAHORE 1412

USDOC FOR COHEN, ROOM 2323

E.O. 11652: N/A
TAGS: BDIS, PK
SUBJECT: CESSNA AIRCRAFT SALE

REF: (A) LAHORE 1246, (B) ISLAMABAD 9982

1. AS REPORTED IN REF A, PAKISTAN GENERAL AVIATION LIMITED (PGAL) HAS ORDERED ONE GOLDEN EAGLE 421 AIRCRAFT FOR NATIONAL CONSTRUCTION CORPORATION OF PAKISTAN. ACCORDING TO PGAL, DELIVERY WAS TO BE MADE NOV 30 BY CESSNA AT WICHITA. HOWEVER, CESSNA NOW SAYS THAT PLANE CANNOT BE DELIVERED BEFORE DEC 23. PGAL HAS RECEIVED SPECIFIC INSTRUCTIONS FROM PURCHASER THAT PLANE MUST BE DELIVERED AT WICHITA BY DEC 15, OTHERWISE ORDER WILL BE CANCELLED. PGAL IS CONCERNED CESSNA'S REPUTATION AND HOPE FOR FUTURE BUSINESS IN PAKISTAN WILL BE DAMAGED IF DEADLINE IS NOT MET.

2. CONGEN IS NOT AWARE OF ALL DETAILS OF CONTRACT, BUT SUGGESTS DEPARTMENT CONTACT CESSNA ABOUT DEADLINE PROBLEM. IN VIEW CESSNA'S PREVIOUS DIFFICULTY HERE (REF B), WE SHARE PGAL'S CONCERN ABOUT CESSNA'S RETAINING POSITION IN PAKISTAN MARKET IF CONTRACT IS NOT FULFILLED ON TIME. NATIONAL CONSTRUCTION CORPORATION IS PRESTIGIOUS PUBLIC SECTOR ENTERPRISE WITH NETWORK THROUGHOUT COUNTRY. SALE TO THEM WOULD BE BIG STEP INTO BUSINESS PLANE MARKET.
GAMON

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 14 DEC 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976LAHORE01412
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760460-0393
From: LAHORE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19761245/aaaabmtf.tel
Line Count: 51
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 LAHORE 1246, 76 ISLAMABAD 9982
Review Action: RELEASED, APPROVED
Review Authority: schwenja
Review Comment: n/a
Review Content Flags:
Review Date: 15 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <15 JUN 2004 by hattaycs>; APPROVED <19 AUG 2004 by schwenja>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CESSNA AIRCRAFT SALE
TAGS: BDIS, PK
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006